

How Do You Improve On Success – *Repeat it!*

Sloan **FLUSHMATE® IV 1.0 (gpf) Pressure-Assist Toilets Repeat Success at Gulph Creek Hotels**

“When you have a business success, you repeat it. A key to our repeat hotel business success is providing first-class amenities to the business traveler such as free high-speed internet access, a business library, large rooms, close proximity to airports and office parks, laundry service and meeting facilities” according to Doug McBrearty, Certified Hotel Administrator-Principal, Gulph Creek Hotels and a 35-year hotel operations veteran. “We repeat the same successful formula for our existing hotels, new hotels and for our planned hotels – right down to the commodes.”

“An amenity sometimes overlooked is a properly functioning water closet. No guest wants to



remember the inconvenience and embarrassment of a non-functioning commode nor do we. Nothing reflects more poorly on your reputation than a product that doesn't perform, especially a commode. Our clients don't mention the commodes and that's exactly what we want.”



REPEAT FORMULA

“We measured the water savings when we installed Sloan **FLUSHMATE IV**, 1-gallon per flush commodes in our Homewood Suites in Lansdale, PA. The water savings and cost reduction of approximately 10 EDUs (Equivalent Dwelling Units or 250 gallons) there prompted us to repeat **FLUSHMATE'S** success in our latest Courtyard by Marriott hotel in Collegeville, PA, and the soon-to-be-open Courtyard in Malvern, PA.”



“We chose **FLUSHMATE IV**, 1.0 gpf model, high efficiency pressure-assist flushing systems because they use 33% less water than standard toilets, are quieter than other pressure-assist models and they are simple and easy to maintain. The plain truth is we are saving water, reducing servicing expenses and getting fewer guest complaints.”

*Gulph Creek Hotels is recognized as the leading hotel management company in the Philadelphia area. Gulph Creek's portfolio of owned and managed hotels continues to outperform the market and exceed financial return expectations. Gulph Creek Hotels was founded in 1995 by two industry veterans, Clarke Blynn and Doug McBrearty, with a wealth of hotel management and development experience. Gulph Creek Hotels record annual water and costs savings with **FLUSHMATE®**.*

For more information on 1.0 pressure-assist toilets, contact Sloan **FLUSHMATE**, 800-580-7141, or visit www.flushmate.com



FLUSHMATE®

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